

Best Practices for Grant Writing Success Workshop

Speakers



Lynn O'Connell

Lynn O'Connell has 25+ years' experience in the nonprofit sector and, during 19 of them, she has served as an executive director. Most recently, she served as Executive Director of Computer CORE where she developed and wrote all the grant requests which made up about 65% of the organization's annual budget. From 2000-2008, she served as Executive Director of a national healthcare foundation. In that role, Lynn directed 12 grant programs and broadened the foundation's capabilities. She holds an M.A. from Indiana University-Purdue University Indianapolis in Philanthropy and, while working on her degree, she focused on giving circles. Today, she is a member of several giving circles, including three in the metro DC area. Before entering the nonprofit sector, Lynn was a U.S. Foreign Service Officer and a Fulbright Scholar. Lynn has launched three Certificate in Nonprofit Management & Leadership Programs - one in Denver, and two in Northern Virginia. She has also served as adjunct faculty at Catholic University and Georgetown University, teaching grant writing and fundraising. Lynn currently teaches a program series on Nonprofit Leadership & Administration at NOVA and for Fairfax County Public Schools Adult Community Education (ACE) (Certificate in Nonprofit Organization Development). Lynn can be reached at lynn@nonprofitzone.org



Theresa Benincasa

Theresa Benincasa is the Foundation and Nonprofit Liaison for the Office of Public Private Partnerships. Theresa facilitates public-private partnerships focused on county priorities for economic success, health and human services, and has secured resources, grants, corporate donations, pro-bono and volunteer contributions to support this work. Theresa has 20+ experience in training and technical assistance on grants, program evaluation, performance measures, and project management. She also has served as a grant reviewer for private philanthropic organizations. Her prior experience includes work at state and federal government and national organizations as well as managing grant programs for NIH-funded research. She has a doctorate in public health and health education from Temple University and bachelor's degree from Villanova University. Contact Theresa at the Office of Public Private Partnerships at partnerships@fairfaxcounty.gov